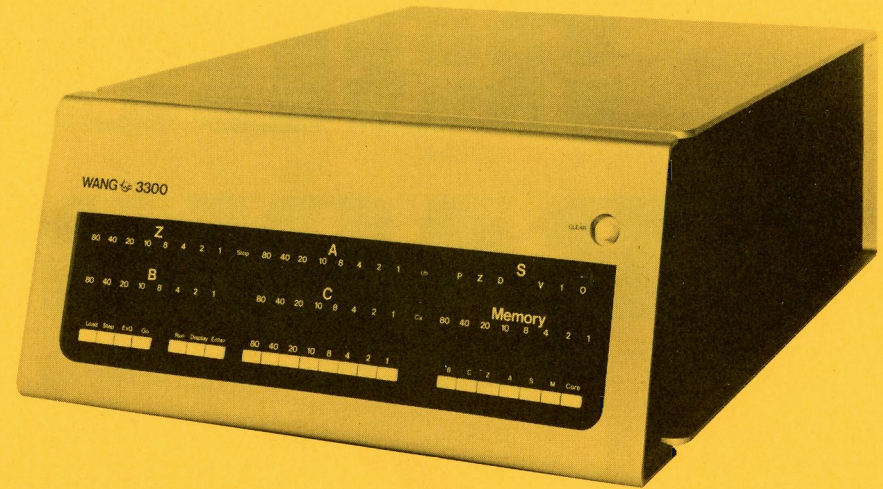




3300 BASIC

MAINTENANCE CONTRACT PROGRAM



INTRODUCTION:

The Wang 3300 BASIC is a Time-Sharing Mini-Computer System. It uses the latest TTL integrated circuits with medium scale integration (MSI), and is designed specifically for reliability and dependability under all conditions.

Time-sharing systems require support – system software support, application support, research support, sales support and field maintenance support. Wang Laboratories has the established in-depth support groups necessary to cover all aspects of the 3300 System.

Hardware maintenance is available either on a per call basis (see reverse) or on the optional maintenance contract described below:

Base Contract Rates within 75-mile radius of Wang Service Center:

8.4% per/year on electronic equipment

12% per/year on mechanical equipment*

Typical Monthly Maintenance Contract Charges:

4 user teletype system (\$21,450 purchase)	\$171.15
1 - central processor - Model 3300	\$ 34.65
1 - teletype	\$ 17.50

The machine will be maintained in first class operating condition, including all necessary intervening calls between regular annual inspections (on mechanical units only) – but excepting repairs caused by accident, current fluctuation, fire, abuse or negligence.

Surcharge:

A surcharge of 4% of the Maintenance Service Contract will be added to the price of the contract for every ten (10) miles beyond the 75-mile radius of the Service Center. For example: 3300 purchase price is \$4,950; therefore, service up to 75 miles would be 8.4% or \$415.80. If this unit were 85 miles from the Service Center, the 4% for the additional ten (10) miles would be \$16.63 or a total of \$432.43.

Discounts:

10% for \$ 4,000 or more of Service Contracts in one location.

15% for \$ 8,000 or more of Service Contracts in one location.

20% for \$16,000 or more of Service Contracts in one location.

25% for \$32,000 or more of Service Contracts in one location.

*Teletype Maintenance is limited to a maximum 1,000 hours total life.



3300 BASIC

PER CALL SERVICE RATES

MAINTENANCE:

Hardware maintenance is available either on an optional maintenance contract (see reverse) or on a per call basis described below:

POST-WARRANTY SERVICE CALLS WITHOUT A MAINTENANCE CONTRACT

Metropolitan 25-Mile Radius

Minimum Call	\$25.00
First Full Hour	25.00
Shop/Each Additional Hour	14.00
Each Additional 1/4 Hour	3.50

Definition of Metropolitan Area

Any city with a population of 100,000 or more in a state in which Wang Laboratories, Inc. maintains an office, according to "Cleartype Business Control Atlas".

Any Customer Who Does Not Come Under Item 1, Can Select A Choice Of:

ON SITE SERVICE

Portal to portal charge of \$.10/mile by auto or public transportation cost plus expenses, plus \$5.00/hour for travel time to city of machine location, then metropolitan rate will be assessed.

MAIL SERVICE

Ship machine(s) to nearest Service Center, prepaid with complete details on machine(s) problem. Machine will be repaired and customer advised of repair cost prior to shipment, prepaid to customer.

(SPECIAL NOTE)

Due to the modular (sub-assembly) design of Wang Laboratories, Inc. electronic equipment, if repair necessitates the replacement of a sub-assembly, the replacement cost will be one (1) hour labor for the repair of the sub-assembly in the shop; if the sub-assembly is not repairable, the cost will be the full cost from our standard price list.

TERMS

Net 30 days.

WARRANTY

SELLER MAKES NO WARRANTIES REGARDING PRODUCTS MANUFACTURED BY IT OR BY OTHERS (INCLUDING WITHOUT IMPLIED LIMITATION WARRANTIES AS TO MERCHANTABILITY, FITNESS FOR A PARTICULAR PURPOSE OR WARRANTIES AGAINST INFRINGEMENT OF ANY PATENT), EITHER EXPRESS OR IMPLIED, EXCEPT AS PROVIDED HEREIN.

Seller warrants that all products manufactured by it but not by others shall be free from defects in materials and workmanship for a period of ninety (90) days from the date of shipment under proper and normal use for which such products are recommended. For a period beginning at the end of the foregoing warranty period and ending one year from the date of shipment. Seller will replace any defective part without charge to the purchaser for the replacement part, but the purchaser shall be charged for labor in making such replacement. The foregoing shall constitute the sole remedy of the purchaser for any breach by Seller of its warranty.